

# STATEWIDE HVAC SUMMIT

POWERED BY NJ ACCA

OCTOBER 24 & 25, 2024



## THURSDAY, OCTOBER 24TH

6:00pm

**Registration Open** - North Tower

7:00-9:00

**Welcome Reception** - Rooftop Lounge Tropicana

**Sponsored by New Jersey Natural Gas**

## FRIDAY, OCTOBER 25TH

8:00am

**Registration Open** - North Tower

8:30-8:45

**Welcome** - Salon 4

Stan Orzechowski, Ben's ProServ LLC, NJ ACCA President

Brian Riggs, NJ ACCA Executive Director, Riggs Enterprise Corp.

8:45-9:45

**Breakout Sessions** - Attend one of the three sessions below

- Emerging Leadership - Brian Riggs, Riggs Enterprise Corp - Salon 1
- Contractor Sales Management - Ed Matos, NEIF - Salon 2
- Hands On Training - Press Tools and the Growing Trend - Trevor Reinwald, Milwaukee Tool- Carousel

9:45-10:15

**Short Break and Exhibit Hall** - Salon 3

10:15-11:15

**Panel - Utility Energy Efficiency Programs: Changes Coming 1/1/25** - Salon 4

Pete Druckenmiller, South Jersey Gas

Todd Van Aken, New Jersey Natural Gas

Anita Ramakrishnan, PSE&G

Bob McAllister, Comfort Now by Bob McAllister, Moderator

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FRIDAY, OCTOBER 25TH

11:15-11:30

**Short Break and Exhibit Hall** - Salon 3

11:30-12:30

**Breakout Sessions** - Attend one of the three sessions below

- Four Pillars of Leadership During Change - Carl Ippoliti, Peirce-Phelps - Salon 1
- Risk Managing Your Fleet - Leslie Konsig, Federated Insurance - Salon 2
- Hands On Training - PPE and Safety - Sam Leinhauser, Milwaukee Tool - Carousel

12:30-1:45

**Lunch & Keynote - The Future of Skilled Trade Education & Labor**

**Sponsored by South Jersey Gas**

- Jeremy Dusza, Ocean County Vocational Technical School
- Francis Kuhn, Atlantic County Workforce Development
- Stan Orzechowski, Ben's ProServ LLC, NJ ACCA President
- Nick Vittorini, Cape May County Technical School
- Brian Riggs, Riggs Enterprise Corp. - Moderator

1:45-2:45

**Breakout Sessions** - Attend one of the three sessions below

- Maximizing Value and Navigating Mergers & Acquisitions: A Seller's Guide- Taylor Hess, StoneBridge Business Advisors - Salon 1
- Recruiting & Retaining Quality Tech Talent Quickly! - Sheryll Pyle, Apprentice Now - Salon 2
- Hands On Training - History & Investment with Milwaukee Accessories - Mark Cubile and Sean Murphy, Milwaukee Tool - Carousel

2:45-3:15

**Short Break and Exhibit Hall** - Salon 3

**Sponsored by Atlantic City Electric**

3:15-4:15

**Legislative Update** - Salon 4

Jon Landesman, Partner, and Dana Hasness, Associate, Cohen Seglias

4:15-4:30

**Summit Wrap-up** - Salon 4

Stan Orzechowski, Ben's ProServ LLC, NJ ACCA President

**Community Sponsors: beMarketing and Ferguson HVAC**